

# Sons and Fathers, these men want a great company: David and Michael Krentzman

by **HARRY ZIMBLER**, *Editor*

**C**entre and Mifflin Counties — David and Michael Krentzman enjoy working in their family business, helping their dad improve the company. And they both cherish their roles as dads.

We all wear many different hats in the company," says David. "I try to look inward to see if there are ways the company can improve. I enjoy the interaction with customers and suppliers."

Michael agrees and continues to find satisfaction in developing new business for Joe Krentzman and Sons, and Krentzman Metals Corp. He headed up the business acquisition of a new plant in DuBois and is highly involved as a scrap metal broker and attorney handling the company's legal issues.

Business success notwithstanding, both men say their greatest achievement and proudest moments revolve around family. Michael has two girls, ages two and six, and David has a three-month-old daughter.

In addition, both are proud to work with their dad and brother to try and make a great company even better.

David explains: "Our goal is to be fair and reliable with every customer. We want to offer high-quality products in a timely fashion, making sure that everyone is treated well, including our employees."

"It really all boils down to us being as good

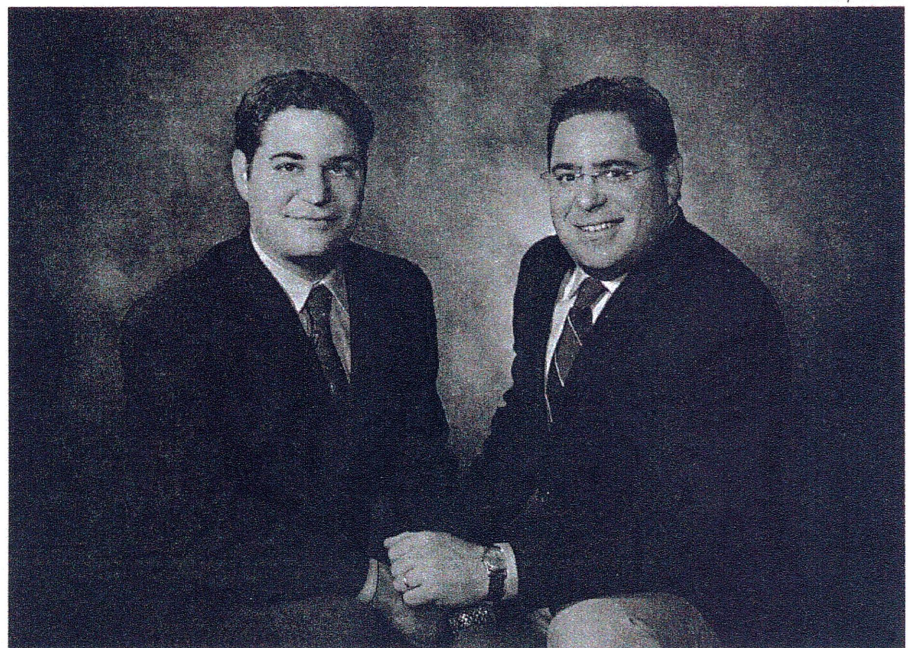


Photo provided

David (left) and Michael Krantzman

as our word," says Michael. "In business your word is gold. That's absolutely critical."

Both men believe in a conservative business model, where hitting singles on a consistent basis is more important than hitting a homerun. "We want to continue along the path we're on, growing and improving all of our locations,"

says David. The company operates three scrap metal recycling facilities.

Michael has served two terms on the Center for performing Arts board of directors. The pair has also helped the SEDA-COG joint rail authority grow its services to the regions' manufacturers.